

Short List Profiles

for the position of

Non-Executive Board Member

prepared for

Electrica S.A.

18 November 2014



Electrica S.A.
Non-Executive Board Member

Short List Profiles

Roland Teufel

Mr. Teufel has over 20 years of professional experience in management consulting and strategy, with a focus on the energy and utilities sectors. He is of German nationality and living in Romania, as a Partner at Ensign Management Consulting since 2008.

Previously, Mr. Teufel held a Vice-President role within Capgemini Germany, leading the firm's Energy and Utilities practice in Central Europe for 10 years, and having hands-on implementation experience of large scale and complex transformation and restructuring projects in the oil & gas and utilities sector in Romania, Turkey and other CEE countries, Austria, Switzerland, UK, Norway, US. Constantly working with CxO's of large multi-national stock listed companies for almost 20 years, Mr. Teufel has acquired relevant experience in Romania, having led the implementation of the post merger transformation of the finance and support functions of a large oil & gas company with more than 50.000 employees. He has outstanding exposure to energy and utilities best practices implementation, corporate governance, strategy and processes.

Mr. Teufel graduated in General Business Administration from the Hochschule fuer Wirtschaft Pforzheim (Germany) and University of Brighton (United Kingdom). He speaks native German, fluent English and conversational Romanian.

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Andrei Haret

Mr. Haret has +18 years of experience in executive roles with major multinational companies from the consumer goods sector – SABMiller and BAT, in Romania, Hungary, Middle East and, currently, the Netherlands.

He was a Board Member in Ursus Breweries/SAB Miller Romania until 2010 - 1,200 employees, 400M USD turnover - Mr. Haret held the Managing Director role for Dreher Breweries, the Hungarian subsidiary of SABMiller Group for the next five years. Currently managing Royal Grolsch, the Dutch subsidiary of SABMiller Group – 700 employees, 450M USD turnover - Mr. Haret has excellent experience in business turnaround, process optimization, integration of acquired businesses, ERP implementation, large investments projects (i.e. building greenfield plant or significantly upgrading capacity of existing plants), dealing with large headcounts and trade unions. With cross-functional executive experience – finance, legal and IT 2003-2006, sales and distribution 2006-2010 – five years of general management and significant international exposure, Mr. Haret would add significant value to the Electrica Board.

Mr. Haret holds a university degrees in Finance, from the Academy of Economic Studies in Bucharest, and in Mathematics, from the University of Bucharest.

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Anca Ioan

Ms. Ioan has 20 years of professional experience as a business leader, with significant exposure to the industrial sector. After 10 years with Roland Berger Strategy Consultants, where she managed the Romanian subsidiary, Ms. Ioan switched to executive management in 2005, becoming the CEO of Tiriac Group (automotive import/export, leasing, real estate and several other activities); she acted as the shareholder's representative in respect to M&A and joint-ventures (including HVB - Tiriac and HVB Tiriac - UniCredit successive deals in the banking sector and the JV with Daimler Chrysler AG in the automotive industry). Ms. Ioan managed to transform the holding from a financial to an operational structure with centralized Procurement, HR, Marketing, Legal and IT functions, increasing the group turnover and profitability by more than 50% each year.

After she concluded her collaboration with Tiriac Holdings in 2008, Ms. Ioan started her own strategy consulting firm, assisting clients from various business sectors and having interim mandates related to M&A, restructuring, cost reduction, etc.

A Supervisory Board Member with Raiffeisen Bank since 2009, Ms. Ioan also has experience in non-executive roles for Romcab (2010-2014), Unicredit Tiriac Bank, Allianz Tiriac Asigurari, Globe Ground Romania, Bucharest International Cargo Center, Romcar Auto SRL, Board Member – Hyundai Auto Romania SRL, MCar Trading SRL (2005-2008).

Ms. Ioan has a major in computer science and automation and also completed an MBA program at the Canadian Graduate School of Management.