

## PRESS RELEASE

# **Electrica Group - Cumulative Results for Q3 2016**

- The quantity of supplied energy increased by 6.3% and the distributed quantity registered an increase of 2.1%
- Net profit increased by 9% and EBITDA went up by 10%

BUCHAREST, November 15, 2016 - ELECTRICA Group, leader in the distribution and supply of electricity in Romania, recorded on September 30, 2016, a consolidated net profit of 466 million lei, up by 38 million lei, 9% respectively, compared to the first nine months of last year.

The most significant net profit growth, 13% respectively, compared to the first nine months of 2015, is the one attributable to Electrica's shareholders. This increase was generated mainly by the gain on the deconsolidation of Societatea Servicii Energetice Moldova, resulting from measures for Group structure optimization.

Operating profit (EBIT) for this period was 556.7 million lei, 12% higher than the same period of last year.

During the same period, Electrica Group recorded a 10% increase in EBITDA, reaching 838 million lei.

#### **INCOME AND EXPENSES**

The operating revenues in the first nine months of this year increased by 60 million lei, namely 1,4% over the same period in 2015, to 4,192.3 million lei, in the context of the restructuring measures implemented.

Revenue from the electricity supply segment decreased by 1.2%, because of the decrease in average sale price by 6.9%, compared to the first nine months of 2015.

Regarding the distribution segment, even amid the increasement by 2.1% of the distributed quantities, revenues decreased by 4.2%, while average tariffs decreased for the three operators.

In the mentioned period, total operating expenses have not changed significantly.

#### **OTHER NOTES**

During the first nine months of 2016, Electrica Group distributed approximately 12.98 TWh (up by 2.1% compared to the same period of 2015) to approximately 3.67 million users, and supplied approximately 8.1 TWh (up by 6.7% compared to the first nine months of 2015) to approximately 3.61 million end consumers.



Financial Results	Cumulated Q3 2016 (RON mn.)	Cumulated Q3 2015 (RON mn.)	Δ%
Group net profit	466	428	+9%
Net profit attributable to Electrica's shareholders	368	327	+13%
Operational profit	556.7	497	+12%
Operational revenues	4,192.3	4,132.5	+1.4%
Operational expenses	3,635.6	3,635.5	-
EBITDA	838	765	+10%

## **STATEMENT**

Catalin Stancu, General Manager Electrica SA: "The results achieved by the Electrica Group in the first nine months of the year are in line with its expectations. The Group's performances should be viewed in the context that 2016 was a year of many challenges for companies in the energy sector, with energy market liberalization and the need to control costs, respectively to increase efficiency in the distribution segment."

### **FINANCIAL CALENDAR FOR 2016**

Release of interim report – 3 <sup>rd</sup> quarter of 2016 (January-September)	November 15, 2016 (Tuesday)
Conference call with financial analysts and investors to present the third quarter of 2016 financial results (webcast)	November 21, 2016 (Monday)

The above dates are tentative and may be updated on the Electrica's website at <a href="www.electrica.ro">www.electrica.ro</a>, in the *Investor Relations section*.

Electrica Group is a market leader in electric power distribution and supply of Romania, as well as one of the most important player in energy services branch. Its top position is sustained both by its economic results, and by an experience in the field of almost 120 years.

With approximately 10.000 of employees, Electrica Group is providing services to over 1.6 million customers and is operating at national level – organized in three zones for electric power distribution:



Transilvania Nord, Transilvania Sud, Muntenia Nord and all over the country for the electric power supply and for maintenance and energy services.

Since July 2014, Electrica is a company with majority private capital, listed on Bucharest and London Stock Exchanges. Electrica is the only Romanian company in electric power distribution and supply of Romania.

For more information about Electrica Group, see the company's website <u>www.electrica.ro</u>.