

PERSONAL INFORMATION

DRAGOS ANDREI



 Bucharest,



Sex M | Date of birth /1961 | Nationality Romanian |

WORK EXPERIENCE

Feb 2020 - Present.

DRACON Management SRL

Managing Partner, Financial & Management Advisory

Dec. 2018 – Present

Electrica SA

Member of the Board of Directors

Member of the Strategy and Corporate Governance Committee.

Apr. 2015 – January 2020

EBRD, HQ London

Alternate Executive Director of the Board

Turkey/Romania/Azerbaijan/Moldova/Kirgiz Republic

Coordination of projects approved by the Board in the countries of the Constituency, with a focus on Romania and Moldova. Substitute to the Director of the Constituency in all matters related to the Board activity.

Jan. 2013 – Mar. 2015

CHANCELLERY OF THE PRIME MINISTER

Government of Romania – State Counsellor for international economic and financial-banking affairs

Main activities and responsibilities:

- To support FDIs in Romania and portfolio investments;
- To solve problems encountered by big foreign companies in Romania;
- To coordinate the secretariat of Romania Government Consultations with the business community (Coalitia pentru Dezvoltarea Romaniei);

Temporary Member of the Supervisory Council SNTTE Tranelectrica (Dec. 2013 – Apr. 2014)

President of the Inter-ministerial Council on State Aid (September 2014 – March 2015)

Achieved results:

- Drafting and launching of the Action Plan between the Romanian Government and the US Government (Department of Commerce) with the aim to improve the business environment in Romania;
- Support the Start-up of some large investment projects in Romania (ex. Daimler-Benz in Sebes, 280 million Euro etc.)
- Prime Minister Office coordination of Government actions to solve foreign investor issues in Romania (ex. Thyssen-Krupp vs. Metalexportimport litigation for 32 years, etc.)

Sept. 2011 – Jan. 2013

VALSA CONSULTING S.A.

President Director General

Company specialised in financial and management consultancy

Aug. 2007 – Aug. 2011

PERMANENT REPRESENTATION OF ROMANIA TO THE EUROPEAN UNION, BRUSSELS

Minister Counsellor

Feb. 2005 – Aug. 2007

VALSA CONSULTING S.A.

President Director General

Company specialised in financial and management consultancy

Apr. 2004 – Jan. 2005

MINISTRY OF PUBLIC FINANCE

Government of Romania – Secretary of State

Coordination at National level of the European Union non-reimbursement financial assistance

- **Member in the Board of Directors of CEC Bank**

- Sept. 2003 – Apr. 2004 **MINISTRY OF ADMINISTRATION AND INTERIOR**
Government of Romania – Advisor of the Minister
 EU&IFI Financial assistance
- Apr. 2003 – Sept. 2003 **MINISTRY OF PUBLIC ADMINISTRATION**
Government of Romania - Secretary of State
 Coordination of government support for local public administration
- Mar. 1999 – Apr. 2003 **VALSA CONSULTING S.A.**
President Director General
 Company specialised in financial and management consultancy
- Apr. 1998 – Feb. 1999 **BANCOREX S.A.**
First Vice-President Coordination of the Financial and Operational Restructuring Program of the Bank. President of the Credit Committee
 - Member of the Board of Directors of Banque Franco Roumaine, Paris (approval from Banque de France)
 - Member of the Board of Directors of Anglo Romanian Bank, London (approval from the Financial Services Authority)
- Sept. 1995 – March 1998 **ABN AMRO BANK (Romania) S.A.**
Vice-President of the Board, Deputy General Manager
 Coordination of Structured Finance Department
- JUNE 1992 – AUG. 1995 **BANCA FRANCO ROMANA (Romanian – French Bank), Bucharest Branch**
Chief Operation Officer (1992 – 1993)
General Manager (1993 – 1995)
- Dec. 1990 – May 1992 **NATIONAL BANK OF ROMANIA**
Head of Unit “Foreign Exchange Reserves”
 Department for Loan and Market Operations
- Sept. 1988 – Nov. 1990 **INSTITUTE FOR WORLD ECONOMY, Bucharest**
Research Analyst: Department for Industry and Department for Market Economics
- SEPT. 1985 – NOV. 1988 **ROMPETROL Bucharest**
Analyst: Project finance for turnkey projects in oil and gas

 EDUCATION AND TRAINING

- 2000 **POSTGRADUATE STUDIES: Quality Management IPB**
 1981 - 1985 Bucharest University of Economic Studies, Bucharest, Romania
 Faculty of Commerce, specialization in Commerce
 Graduation Diploma: Techniques in International Trade Operation
- 1976 – 1980 High School “Gheorghe Lazar”, Bucharest, Romania
 Mathematics / Physics
- 1968 - 1970; 1974 - 1976 Primary School, Bucharest, Romania
- 1970 - 1974 Primary School, Brussels, Belgium: Ecole Communale d’Ixelles

 PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1/C2	C1/C2	C1/C2	C1/C2	C1/C2
French	C1/C2	C1/C2	C1/C2	C1/C2	C1/C2
Russian	A1/A2	A1/A2	A1/A2	A1/A2	A1/A2
Italian	B1/B2	B1/B2	B1/B2	B1/B2	B1/B2

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills Very good communication skills

Organisational / managerial skills ▪ Leadership, organised

Job-related skills Focus on strategy and its objectives, results oriented

Computer skills Very good command of Microsoft Office tools

Driving licence B Category, Motor Vehicle Driving License

ADDITIONAL INFORMATION

- Special Courses
- February 1998: Course of Asset & Liability Management, ABN AMRO Bank N.V. (Amsterdam);
 - June-July 1996: Course of Structural Financing, ABN AMRO Bank N.V. (Amsterdam) – intern;
 - March 1996: Course on Financial Engineering, ABN AMRO London – intern;
 - November 1995: Credit of Risk Analysis Course, ABN AMRO Bank Romania – intern;
 - September 1995: International Banking Summer School, Tokyo / Oslo Japan (Emerging Market);
 - January 1995: ABIN-ABECOR Banking Institute, Bad Hamburg Frankfurt/Main (seminar organised by BNP);
 - January-March 1992: International Monetary Fund Institute, Washington DC (fiscal & monetary policies course).
- Military Stage
- Military Unit 01256, 1980-1981